



# SuiteTwo



## Case Study:

### Customer Success Story

“Rapid growth is a nice problem to have, but a challenging one to manage,” said Mike Pandey, President of Servlinx, a fast growing technology, consulting and outsourcing firm, based in San Jose and supported by an offshore development center in India.

“As the company has grown,” Pandey continued, “we’ve discovered a critical need to communicate and collaborate more efficiently and effectively with employees, vendors and customers; this key to our competitive advantage -- our ability to tackle complex operational problems and develop innovative individualized solutions, faster, better and cheaper.”

### The Power of the Intel Brand

Pandey turned to Intel for a solution; Servlinx found SuiteTwo, an integrated communication and collaboration platform using best of breed Web 2.0 software. “When I see the Intel brand on a product, I know that the Intel product will exceed my expectations,” he explained. “I feel comfortable buying from Intel because I know they stand behind their products.”

Pandey continued, “I learned from Intel that other growing businesses were dealing with the same challenge; how do you collaborate across the world, especially when much of your workforce is out of the office, onsite at a client’s location?” Pandey added, “I knew we had to do something, but how could I possibly issue an RFP or spend lengthy cycles researching my options when I’m on my Blackberry, have customer calls to return and a business to run?”

“Within moments of installing SuiteTwo, I was impressed by the product’s deep functionality and how smoothly the modules work together from a common landing page. Intel selected the best products in each category and saved me the hassle – and expense – of trying to integrate them myself. Intel understands the needs of the growing business market, by doing the hard part for us.”

Pandey learned about SuiteTwo, the integrated suite of Web 2.0 software applications, which includes blogs, wikis, RSS and search; it allows growing business to harness the power of Web 2.0 to improve productivity. "At first, I wondered if SuiteTwo would meet my needs, as a manager in a growing business, and the answer is definitively, 'yes'."

## The Intel Channel

After reading about SuiteTwo, Pandey asked his technology supplier for more information about SuiteTwo and learned that he could order SuiteTwo as he orders other Intel products. "I think it made us very comfortable to know that we can order SuiteTwo from Dell, CDW, Tech Data and most Intel reseller partners...and that those Intel partners, which are the same ones we work with on client engagements, will stand behind us as end-users, too."

## Rich Functionality of SuiteTwo

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## Best of Breed Solution

Indeed, SuiteTwo is comprised of the market-leading software products in each of the major Web 2.0 categories, collectively representing software which is used by over two million end-users. Moreover, Intel has fully integrated these leading software products and added common services such as single sign-on, clustering, high availability services and integration with directory services. All of this translates into a powerful force that will help Servlinx – or any growing business, for that matter – continue growing.

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